



Q&A

You have questions.

We have answers!

Scanco Warehouse 100 and Scanco WMS

My renewal for Warehouse100 is due and now I have an option for Scanco WMS?

Scanco is reimagining how to better serve our customers in the face of rapid changes in business practices and technology. We continually look for innovative ways to provide complete warehouse and manufacturing automation solutions. The modernized versions of select Scanco products—Multi-Bin, Warehouse100, Operations Management (JobOps), WOScan, MFG100, and Production Management—will provide customers with the capabilities they have today, but with greater ways to access their data. Our goal is to make it easier for you to manage your Scanco software so you can focus on running your business.

What is Scanco WMS?

Scanco began the modernization journey last year to differentiate our solutions from more traditional warehousing systems. The result of this process is Scanco WMS. This is a new offering that incorporates Warehouse100 functionality with modern enhancements and subscription-based pricing.

What are the main differences between the “classic” Warehouse100 and Scanco WMS?

Scanco WMS is based on the Warehouse100 solution but is more complete with additional functionality and features. Soon, Scanco will modernize the backend architecture and add a new user interface.

Scanco WMS offers a way for customers to stay on your trusted Warehouse100 solution and leverage new technology without disrupting the way you do business today.

1. Company-wide business visibility is increased in Scanco WMS. Scanco WMS provides easier navigation, increased personalization and security, and an improved Enterprise Dashboard.
2. Scanco WMS includes added features that were once optional add-ons. This allows you to quickly activate and take advantage of more advanced technology, helping you to make more informed decisions about your business. Improved visibility and smarter purchasing means excess stock is minimized and out of stock products become a problem of the past.
3. Further enhancements to the user interface in the Warehouse100 application improve usability and accessibility. Scanco WMS allows users to increase personalization and security, creating a safe and engaging product that fits every user’s needs.



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Customer FAQs for the renewal and choosing between Warehouse100 and Scanco WMS

- Q:** I've been a loyal, longtime customer that has paid to stay on support and now I want the new features and UI in Scanco WMS. Do I have to move to subscription?
- A:** Since you are on plan, you will have the option to move to Scanco Warehouse Lite, Scanco WMS, or Scanco WMS advanced releases. These include over 20 enhancements that have frequently been requested by our customers.
- Q:** What does switching to subscription mean to my license ownership?
- A:** Moving to subscription means you surrender your perpetual license ownership and move to a subscription rental license. This means you must stay active with your subscription in order to continue using the product.
- Q:** I have been using Scanco Warehouse100 for 20 years, and I don't want to use the new interface. Why do I have to move to Scanco WMS?
- A:** Customers will have the option of continuing their perpetual contract until 1/1/2022. If you are on the perpetual plan, you can use the legacy version of Warehouse 100 and benefit from the new enhancements in that version on an a la carte basis.
- Q:** I am a current customer, but I am not on a plan; why should I upgrade to Scanco WMS?
- A:** Scanco WMS is a premium offering that includes all the enhancements in the classic Warehouse100 along with exclusive features and services, such as the new user interface, as well as services like Scanco Enterprise Dashboard, Advanced Shipping Capabilities, and Scanco Inventory Basics. Also, now you can add Scanco WMS Manufacturing to help you with your make to order and custom manufacturing processes.
- Q:** How disruptive is it to deploy Scanco WMS?
- A:** There is little disruption. Once the registration keys are obtained, your Sage100 Partner can simply install, set up, and activate.
- Q:** Can Scanco WMS be customized?
- A:** Yes. Scanco WMS allows menu customizations in user-interface screens. Future releases will feature more customization capabilities.



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Q: Is reporting available with Scanco WMS?

A: Yes. Standard Reporting capabilities are available throughout the Scanco WMS product lines.

Q: I don't need all the modules in the Scanco WMS product bundles. Why should I pay more for them? Can I remove them and get a refund?

A: The Scanco WMS bundles are intended to simplify your buying experience by pre-packaging modules into the most commonly purchased configurations. Together with newly enhanced Scanco SLA packages, these bundles include more value than ever before. They include enhanced support or complimentary access to key add-on solutions, such as Advanced Shipping, Scanco Enterprise Dashboard, and Scanco Inventory Basics. Because your business is ever-changing, you may discover that some of these modules could be valuable in supporting your business going forward.

Q: I think subscription pricing will cost me more money over time vs. perpetual, so why should I pay more?

A: You have a choice. If you'd prefer to stay with a perpetual license, you can do so and upgrade Warehouse100 add-ons individually.

Q: Why should I pay more for a subscription plan to get Scanco WMS?

A: Scanco WMS is our premium offering. Over time, we will continue to add the latest technology and more enhancements to this premium offering. You make the decision when you are ready to move.

Q: If the value of moving to Scanco WMS is to always have the latest technology, what is the roadmap for this product?

A: We are moving quickly to add new offerings and enhance current ones to bring more value to your business. In the near future, we will be releasing our next updates as to what will be delivered to our valued customers. Stay tuned for more information on what will be included in this release.

Q: I am not happy with the enhancements in Warehouse100. Why should I stay with Scanco?

A: If you can't take advantage of the enhancements, we encourage you to look at Scanco WMS Advanced, our premium offering that includes even more modern enhancements—such as an Enterprise Dashboard—which allows you to have visibility and control of all inventory movements and order fulfillment. In addition, Scanco WMS Advanced now includes over 20 Scanco product enhancements, allowing you to reduce excess inventory and free up working capital.

Q: Why do I need to pay an up-front fee?

A: Some companies bury up-front fees in your subscription price, which means your subscription price is higher, and you continually pay for them for as long as you own the software. Instead, we opted to charge a one-time set-up fee and keep your subscription price at a minimum.

For new customers: The up-front fee covers setting up your account, enabling support from Scanco, providing access to knowledge resources, and communications on latest releases and updates.

For on-plan customers: The up-front fee is waived for on-plan customers.

Q: Do I have to be current on Maintenance and Support to move to Scanco WMS?

A: Yes. Scanco Warehouse100 customers need to be current on their maintenance and support plans to upgrade to Scanco WMS.

Q: What languages are available with the new Warehouse100?

A: English



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For additional information and supporting information please contact your account manager for more information:

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