



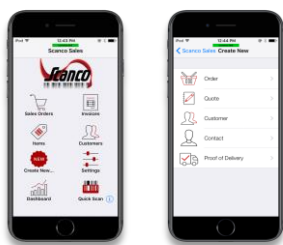
## Scanco Sales

*Mobile sales app to empower your sales team in the field*

Scanco Sales provides instant visibility into back-office sales data and information for managing your sales operations across the entire field sales chain—from the customer, sales representative, and service technician to the supplier, and beyond.

### Give Your Team the Tools They Need to Succeed

The Scanco Sales App helps you deliver the information your sales team needs when they need it most—at the point of sale. With our mobile app, your team will spend more time with the customer and close more business out in the field, without having to return to the office to file paperwork.



### Create a Better Purchasing Experience

- Full contact data, account info, order status, history, product pricing, promotions, inventory, and payment collection
- Improve your ability to deliver special orders, drive incremental revenue, and provide accurate feedback on inventory, shipping, & delivery schedules on-the-fly

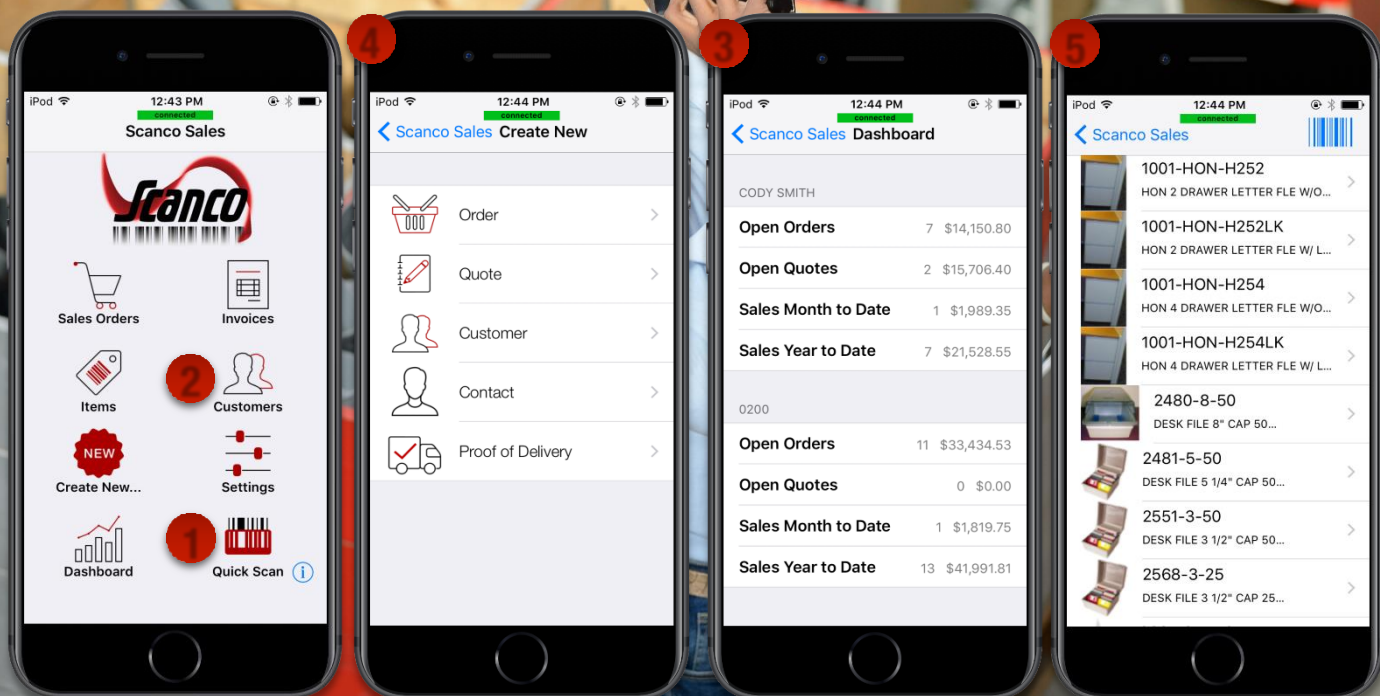
Mobile sales reps are faced with increasingly complex product sales cycles and customers with high service level expectations. Customers expect instant and accurate responses to requests for custom orders, they want on-demand sales order and inventory visibility, and they demand high levels of performance from their suppliers. To deliver the performance your customers expect and maintain a competitive edge, your field sales team must be always armed with the right tools and information.

Scanco Sales Mobile App helps turn every customer interaction into a revenue generating opportunity.



FOR MORE INFORMATION OR TO SCHEDULE A DEMO:  
[www.scanco.com](http://www.scanco.com)

# SHOW CUSTOMERS WHAT THEY WANT & GET PAID FASTER



## 1 Barcode Capture via Device Camera

- ✓ Capture signatures and email orders on the fly

## 2 Search and Edit Customer Information

## 3 Dashboard View of Customer Activity

- ✓ Direct integration to Sage 100

## 4 Add New Orders, Quotes, Customers & Contacts from Mobile Device

- ✓ GPS integration optional

- ✓ Built using Native iOS & Android Mobile framework for a true mobile experience

## 5 Access Inventory/Product Catalogue Images

- ✓ Get up-to-date inventory information via real-time connectivity to Sage

- ✓ Connects in the field via cellular or Wi-Fi

- ✓ Auto-Sync option ensures captured and stored info and orders are not lost when cellular and/or Wi-Fi are unavailable in remote areas

- ✓ Five user licenses included with Sage 100 subscription plans

## Technical & Software Requirements

Sage 100 Versions	2018	2017	2016
Sage 100 Latest Product Update (PU)	5	6	5
Compatible & Supported	PU 0, PU 1, PU 2, PU 3, PU 4, PU 5	PU 0, PU 1, PU 2, PU 3, PU 4	PU 0, PU 1, PU 2, PU 3, PU 4, PU 5
Compatible Platforms	Standard, Advanced, Premium	Standard, Advanced, Premium	Standard, Advanced, Premium
New Installs Allowed	PU 5	PU 4	PU 5
Custom Modifications Allowed	PU 5	PU 4	No
Compatible Mobile Operating Systems	iOS, Android, Windows	iOS, Android, Windows	iOS, Android, Windows
Version will be Retired	3/31/2021	3/31/2020	3/31/2019



FOR A FULL LIST OF FEATURES OR TO SCHEDULE A DEMO:  
[www.scanco.com](http://www.scanco.com)

Sage Tech Partner  
Plus